# Fifth Third Bancorp 1Q18 Earnings Presentation

**April 24, 2018** 



## **Cautionary statement**

This presentation contains statements that we believe are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder. These statements relate to our financial condition, results of operations, plans, objectives, future performance or business. They usually can be identified by the use of forward-looking language such as "will likely result," "may," "are expected to," "is anticipated," "potential," "estimate," "forecast," "projected," "intends to," or may include other similar words or phrases such as "believes," "plans," "trend," "objective," "continue," "remain," or similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "might," "can," or similar verbs. You should not place undue reliance on these statements, as they are subject to risks and uncertainties, including but not limited to the risk factors set forth in our most recent Annual Report on Form 10-K, as updated by our Quarterly Reports on Form 10-Q. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements we may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to us. We undertake no obligation to release revisions to these forward-looking statements or reflect events or circumstances after the date of this document.

There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to: (1) deteriorating credit quality; (2) loan concentration by location or industry of borrowers or collateral; (3) problems encountered by other financial institutions; (4) inadequate sources of funding or liquidity; (5) unfavorable actions of rating agencies; (6) inability to maintain or grow deposits; (7) limitations on the ability to receive dividends from subsidiaries; (8) cyber-security risks; (9) Fifth Third's ability to secure confidential information and deliver products and services through the use of computer systems and telecommunications networks; (10) failures by third-party service providers; (11) inability to manage strategic initiatives and/or organizational changes; (12) inability to implement technology system enhancements; (13) failure of internal controls and other risk management systems; (14) losses related to fraud, theft or violence; (15) inability to attract and retain skilled personnel; (16) adverse impacts of government regulation; (17) governmental or regulatory changes or other actions; (18) failures to meet applicable capital requirements; (19) regulatory objections to Fifth Third's capital plan; (20) regulation of Fifth Third's derivatives activities; (21) regulatory objections to Fifth Third's resolution plan; (22) deposit insurance premiums; (23) assessments for the orderly liquidation fund; (24) changes in LIBOR; (25) weakness in the national or local economies; (26) global political and economic uncertainty or negative actions; (27) changes in interest rates; (28) changes and trends in capital markets; (29) fluctuation of Fifth Third's stock price; (30) volatility in mortgage banking revenue; (31) litigation, investigations, and enforcement proceedings by governmental authorities; (32) breaches of contractual covenants, representations and warranties; (33) competition and changes in the financial services industry; (34) changing retail distribution strategies, customer preferences and behavior; (35) difficulties in identifying, acquiring or integrating suitable strategic partnerships, investments or acquisitions; (36) potential dilution from future acquisitions; (37) loss of income and/or difficulties encountered in the sale and separation of businesses, investments or other assets; (38) results of Vantiv Holding, LLC, a subsidiary of Worldpay, Inc. or other investments or acquired entities; (39) difficulties from or changes in Fifth Third's investment in, relationship with, and nature of the operations of Vantiv Holding, LLC, a subsidiary of Worldpay, Inc.; (40) changes in accounting standards or interpretation or declines in the value of Fifth Third's goodwill or other intangible assets; (41) inaccuracies or other failures from the use of models; (42) effects of critical accounting policies and judgments or the use of inaccurate estimates; (43) weather related events or other natural disasters; and (44) the impact of reputational risk created by these or other developments on such matters as business generation and retention, funding and liquidity.

You should refer to our periodic and current reports filed with the Securities and Exchange Commission, or "SEC," for further information on other factors, which could cause actual results to be significantly different from those expressed or implied by these forward-looking statements.

In this presentation, we may sometimes provide non-GAAP financial information. Please note that although non-GAAP financial measures provide useful insight to analysts, investors and regulators, they should not be considered in isolation or relied upon as a substitute for analysis using GAAP measures. If applicable, we provide GAAP reconciliations for non-GAAP measures in a later slide in this presentation which is also available in the investor relations section of our website, <a href="www.53.com">www.53.com</a>.

Management does not provide a reconciliation for forward-looking non-GAAP financial measures where it is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the occurrence and the financial impact of various items that have not yet occurred, are out of the Bancorp's control or cannot be reasonably predicted. For the same reasons, the Bancorp's management is unable to address the probable significance of the unavailable information. Forward-looking non-GAAP financial measures provided without the most directly comparable GAAP financial measures may vary materially from the corresponding GAAP financial measures.

We provide a discussion of non-GAAP measures and reconciliations to the most directly comparable GAAP measures in later slides in this presentation as well as on pages 28 and 29 of our earnings release.

## 1Q18 highlights

- Adjusted NIM¹ up 20 bps year-over-year, and up 8 bps sequentially
- Adjusted net interest income<sup>1</sup> up 8% year-overyear, and up 1% sequentially
- Strong credit performance, with NPAs, NPLs, NCOs, and criticized assets at or near multiyear lows
- Adjusted ROA¹ of 1.23% up 35 bps year-overyear; Adjusted ROTCE¹ of 13.4% up 410 bps year-over year
- Continued progress toward long-term financial goals

	Reported	Adjusted <sup>1</sup>
EPS	\$0.97	\$0.57
ROA	2.02%	1.23%
ROTCE	22.4%	13.4%
NIM <sup>2</sup>	3.18%	3.18%
Efficiency ratio <sup>2</sup>	54.8%	66.9%

• NPA ratio: 0.55%

NCO ratio: 0.36%

Modified LCR: 113%



## 1Q18 in review

	1Q18	Seq. Δ	ΥοΥ Δ
Average balances (\$ in millions)			
Total loans & leases (ex. HFS)	\$92,334	-	-
Core deposits	\$100,874	1%	-
Income statement data (\$ in millions)			
Net interest income (FTE) <sup>1</sup>	999	4%	6%
Provision for loan & lease losses	23	(66%)	(69%)
Noninterest income	909	58%	74%
Noninterest expense	1,046	(3%)	6%
Net income attributable to Bancorp	\$704	38%	131%
Net income available to common			
shareholders	\$689	42%	138%
Financial ratios			
Earnings per share, diluted	\$0.97	45%	155%
Net interest margin (FTE) <sup>1</sup>	3.18%	16bps	16bps
Efficiency ratio (FTE) <sup>1</sup>	54.8%	(1490bps)	(1260bps)
Return on average assets	2.02%	59bps	114bps
Return on average common equity	18.6%	590bps	1080bps
Return on average tangible common equity <sup>1</sup>	22.4%	720bps	1310bps

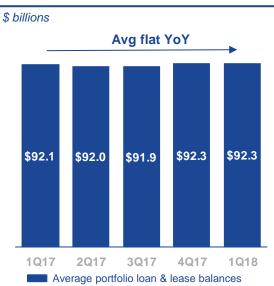
Items included in 1Q18 results had a net positive \$0.40 EPS impact:

- \$414MM pre-tax (~\$327MM aftertax²) step-up gain included in other noninterest income from the Vantiv merger with Worldpay
- \$39MM pre-tax (~\$31MM after-tax²) charge to other noninterest income related to the valuation of the Visa total return swap
- \$8MM pre-tax (~\$6MM after-tax²) impairment charge to other noninterest income related to an assessment of the branch network which is expected to result in a 9 branch reduction by 3Q18
- \$8MM pre-tax (~\$6MM after-tax²) charge to other noninterest expense from an adjustment to litigation reserves



### **Balance sheet**

#### Loan & lease balances



- Commercial flat vs. 4Q17; up 1% YoY
- Consumer flat vs. 4Q17; flat YoY; excl. auto up 2% YoY

## Securities<sup>1</sup> and short-term investments



- Average securities up 3% vs. 4Q17; up 3% YoY
- Opportunistically invested at attractive entry points given market dynamics

#### Core deposit balances



- Transaction deposits up 1% vs. 4Q17; flat YoY
  - Consumer up 2% sequentially;
     Commercial down 2%
- Average loan-to-core deposit ratio of 92%

#### **Current Outlook**

(end of period, incl. HFS)



## **Net interest income**

#### NII and NIM (FTE)<sup>1</sup>

\$ millions



#### **Current outlook**

(fully-taxable equivalent basis)

- Q2 2018:
  - NII of \$1.025 1.030BN
  - NIM up 3 5 bps vs. 1Q18
- FY 2018:
  - NII of \$4.14 4.16BN
  - NIM of 3.22 3.24% with two more rate hikes in 2018 (June & December)

#### 1Q18 vs. 4Q17

- Adjusted NII<sup>1</sup> up \$9 million, or 1%
- Adjusted NIM¹ up 8 bps
- NII and NIM performance drivers:
  - Short term market rates (\$20MM, +6 bps)
  - Growth in higher yielding consumer loans (\$2MM, +1 bp)
  - Day count (-\$14MM, +3 bps)
  - Investment portfolio growth (\$3MM, -1 bp)
  - FTE impact from tax change (-\$3MM, -1 bp)

#### 1Q18 vs. 1Q17

- Adjusted NII¹ up \$72 million, or 8%
- Adjusted NIM¹ up 20 bps
- NII and NIM performance drivers:
  - Balanced interest rate risk profile benefiting from rising rates
  - Higher short-term market rates
  - Increased mix of higher yielding consumer loans



## Noninterest income

#### **Noninterest income**



#### **Current outlook**

- Q2 2018:
  - \$575 585MM, including 20 25% increase in corporate banking revenue
- FY 2018:
  - \$2.35BN adjusted<sup>1</sup> noninterest income (which excludes Worldpay step-up gain and other non-core items)

#### 1Q18 vs. 4Q17

- Adjusted noninterest income<sup>1</sup> down \$34 million, or 6%
- Performance drivers:
  - \$44MM Vantiv TRA payment in 4Q17
  - \$25MM lease impairment in 4Q17
  - Lower Worldpay equity method income from merger & integration costs
  - Partially offset by higher wealth and asset management revenue

#### 1Q18 vs. 1Q17

- Adjusted noninterest income<sup>1</sup> up \$17 million, or 3%
- Performance drivers:
  - Higher corporate banking revenue from \$31MM lease impairment in 1Q17
  - Higher wealth & asset management revenue
  - Partially offset by lower Worldpay equity method income

## Noninterest expense

#### Noninterest expense

\$ millions



#### **Current outlook**

- Q2 2018:
  - Decrease ~2% from reported 1Q18
- FY 2018:
  - Low end of \$4.0 4.1BN range, including the impact of the minimum wage increase and the impact of lower taxes on LIH amortization
  - Expect positive operating leverage

#### 1Q18 vs. 4Q17

- Adjusted noninterest expense<sup>1</sup> up 6%
- Performance drivers:
  - Seasonally higher compensationrelated expenses
  - Increased amortization of affordable housing investments resulting from the Tax Cuts and Jobs Act

#### 1Q18 vs. 1Q17

- Adjusted noninterest expense<sup>1</sup> up 5%
- Performance drivers:
  - Higher employee compensation expenses, reflecting increase in minimum wage and higher FTE from acquisition activity
  - Higher technology & communication expense



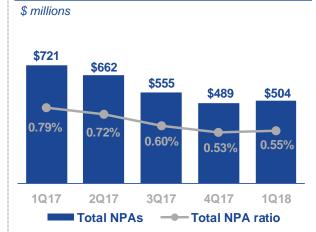
## **Credit quality overview**

#### **Net charge-offs**



- Net charge-offs of 0.36%, down 4 bps from 1Q17; up 3 bps from 4Q17
- Commercial net charge-offs down 1 bp sequentially
- Consumer net charge-offs seasonally up 9 bps sequentially

#### Nonperforming assets<sup>1</sup>



- NPA ratio of 0.55%, down 24 bps from 1Q17; up 2 bps from 4Q17
- 1Q18 increase driven by \$28 million in RBI Joans current on interest and well-collateralized

#### Reserve coverage

2Q17



3Q17 Allowance for Loan & Lease Losses (ALLL) ALLL / Portfolio Loans and Leases

4017

1018

- Allowance for loan and lease losses of 1.24%, down 6 bps sequentially
- Lower loss provision reflects continued low levels of net chargeoffs and the credit profile of loan portfolio
- Reserve to NPLs of 252%

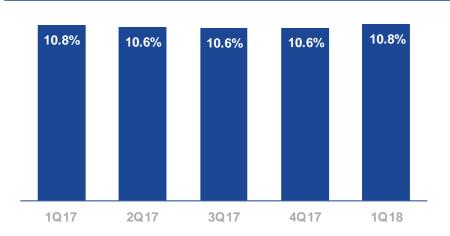
#### **Current Outlook**

- · Provision reflective of loan growth
- Net charge-offs range-bound with the potential for quarterly variability



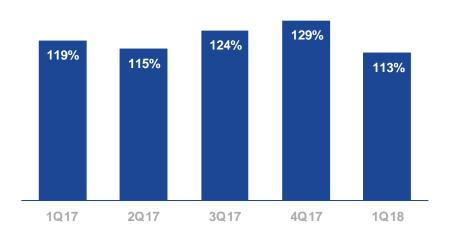
## Strong capital and liquidity position

#### Common Equity Tier 1 ratio (Basel III)<sup>1</sup>



#### **Modified LCR**

10



- CET1 ratio of 10.8%, up 21 bps sequentially and up 6 bps YoY
- Continue to expect migration towards 9.5% CFT1 ratio
- Initiated and settled \$318MM share repurchase (including \$35MM de minimis)
- Settled remaining portion of \$273MM share repurchase initiated in 4Q17
- Reduced common shares outstanding by 9% YoY
- Declared \$0.16 dividend; CCAR 2017 nonobjection for additional \$0.02 dividend raise in 2Q18 (pending board approval)
- Anticipate a total payout over 100% of projected earnings, with increased dividends and repurchases, over the next year or so



## **Current outlook**

Loans & leases (end of period, incl. HFS)	• FY 2018: Commercial up ~4%; Consumer up 1 - 1.5% (~3% ex. Auto)
NII (FTE) <sup>1</sup>	<ul> <li>Q2 2018: \$1.025 - 1.030BN</li> <li>FY 2018: \$4.14 - 4.16BN with two additional 2018 rate hikes (June and December)</li> </ul>
NIM (FTE) <sup>1</sup>	<ul> <li>Q2 2018: up 3 - 5 bps from 1Q18</li> <li>FY 2018: 3.22 - 3.24% with two additional 2018 rate hikes (June and December)</li> </ul>
Noninterest income	<ul> <li>Q2 2018: \$575 - 585MM</li> <li>FY 2018: ~\$2.35BN adjusted¹ noninterest income</li> </ul>
Noninterest expense	<ul> <li>Q2 2018: decrease ~2% vs. reported 1Q18</li> <li>FY 2018: low end of \$4.0 - 4.1BN range, including the impact of the minimum wage increase and the impact of lower taxes on LIH amortization</li> </ul>
Effective tax rate	<ul> <li>FY 2018: 16.25 - 16.75%, including the impact from the Worldpay step-up gain</li> <li>Run-rate beyond 2018: ~15.5%</li> </ul>
Credit items	<ul> <li>Provision reflective of loan growth</li> <li>Net charge-offs range-bound with the potential for quarterly variability</li> </ul>

## Outlook as of April 24, 2018; please see cautionary statement on page 2 regarding forward-looking statements

<sup>1</sup>Non-GAAP measure: See Cautionary Statement on page 2 of this presentation regarding forward-looking non-GAAP measures and use of non-GAAP measures on pages 28 and 29 of the earnings release.

Note: Previous and current outlook excludes potential, but currently unforecasted, items, such as any potential Worldpay gains or losses, future capital actions, or changes in regulatory accounting guidance



## **Appendix**



## PPNR and efficiency ratio trends<sup>1</sup>

#### **PPNR** trend

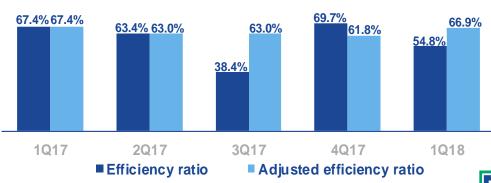


- · Adjusted PPNR up 8% YoY driven by:
  - NII growth primarily from higher short term rates
  - Noninterest income growth
  - Partially offset by increased expenses
- Adjusted PPNR down 15% vs. 4Q17 driven by:
  - 4Q17 Vantiv (Worldpay) TRA payment
  - Lower equity method earnings from Worldpay merger & integration costs
  - Partially offset by NII growth from higher earning assets and elevated short term market rates

#### PPNR reconciliation

millions	1Q17	2Q17	3Q17	4Q17	1Q18
Net interest income (FTE)	\$939	\$945	\$977	\$963	\$999
Add: Noninterest income	523	564	1,561	577	909
Less: Noninterest expense	986	957	975	1,073	1,046
Pre-provision net revenue	\$476	\$552	\$1,563	\$467	\$862
Adjustments to remove (benefit) / detriment <sup>2</sup> :					
In net interest income:					
Bankcard refunds	(12)	-	-	-	
Leveraged lease remeasurement	-	-	-	27	
In noninterest income:					
Gain on sale of Vantiv shares	-	-	(1,037)	-	
Vantiv/ Worldpay step-up gain	-	-	-	-	(41
Branch network assessment charge	-	_	_	-	
Valuation of Visa total return swap	13	9	47	11	3
Securities (gains) / losses	-	-	-	(1)	1
In noninterest expense:					
Contribution to Fifth Third Foundation	-	-	-	15	
One-time employee bonus	-	-	-	15	
Impairment related to affordable housing investments	-	-	-	68	
Litigation reserve adjustment					
Adjusted PPNR	\$477	\$561	\$573	\$602	\$51

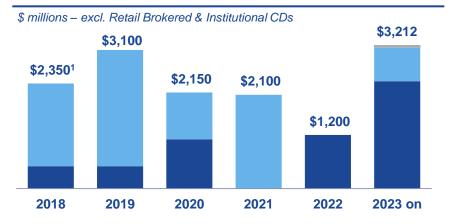
#### **Efficiency ratio**





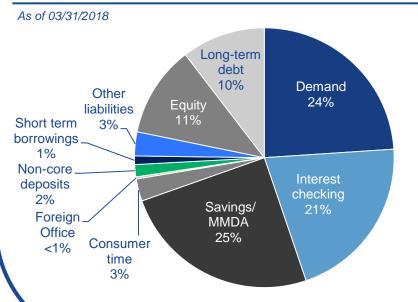
## Strong liquidity profile

#### **Unsecured debt maturities**



■ Fifth Third Bancorp ■ Fifth Third Bank ■ First Charter Capital Trust ¹\$600MM of senior bank notes matured in 1Q18

#### **Heavily core funded**



#### **Holding company:**

- Modified LCR of 113%
- Holding Company cash as of March 31, 2018: \$3.2B
- Cash currently sufficient to satisfy all fixed obligations in a stressed environment for ~27 months (debt maturities, common and preferred dividends, interest, and other expenses) without accessing capital markets, relying on dividends from subsidiaries or any other actions
- The Holding Company issued \$650MM of ten-year senior notes in 1Q18

#### **Bank entity:**

- \$600MM of senior bank notes matured in 1Q18
- The Bank did not issue any long-term debt in 1Q18
- Available and contingent borrowing capacity (1Q18):
  - FHLB ~\$10.3B available, ~11.0B total
  - Federal Reserve ~\$32.9B

#### 2018 funding plans

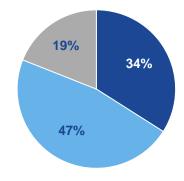
 In 2018, Fifth Third expects to issue sufficient long-term debt to maintain its current ratings under the Moody's LGF methodology



## **Balance sheet positioning**

#### Investment portfolio

- 59% allocation to bullet/ locked-out cash flow securities
- Yield: 3.21%
- Effective duration of 5.2<sup>4</sup>
- Net unrealized pre-tax loss: \$415MM
- 97% AFS



- 100% Fix | 0% Float Level 1
- Level 2A 100% Fix | 0% Float
- Non-HQLA/ Other
- 73% Fix | 27% Float

#### Commercial loans<sup>1,2</sup>

\$12.8B fix | \$43.4B float 1,2

- 1ML based: 64%<sup>5</sup>
- 3ML based: 7%<sup>5</sup>
- Prime based: 4%<sup>5</sup>

8%

11%

C&I

Coml.

mortgage

construction

Coml. lease

· Weighted avg. life: 1.64 years

75%

20% Fix | 80% Float

21% Fix | 79% Float

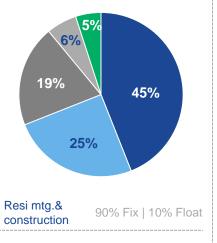
2% Fix | 98% Float

100% Fix | 0% Float



\$25.6B fix | \$10.2B float 1

- 1ML based: 2%<sup>6</sup>
- 12ML based: 10%<sup>6</sup>
- Prime based: 22%<sup>6</sup>
- · Weighted avg. life: 3.39 years
  - Auto: 1.46 years



- Auto 99% Fix I 1% Float
- Home equity 8% Fix | 92% Float
- Credit card 29% Fix I 71% Float
- Other 51% Fix | 49% Float

#### Long-term debt<sup>3</sup>

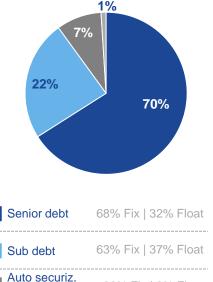
\$10.2B fix I \$4.6B float 3

- 1ML based: 1%<sup>7</sup>
- 3ML based: 31%<sup>7</sup>

proceeds

Other

Weighted avg. life: 4.08 years



#### Total interest earning assets ~\$128B; \$65 fix | \$63 float

Data as of 3/31/18; 1Includes HFS Loans & Leases; 2Fifth Third had \$4.15B 1ML receive-fix swaps outstanding against C&I loans, which are being included in fixed; 3Fifth Third had \$3.71B 3ML receive-fix swaps outstanding against long-term debt, which are being included in floating, long-term debt with swaps outstanding reflected at fair /alue; <sup>4</sup>Effective duration of the taxable available for sale portfolio; <sup>5</sup>As a percent of total commercial; <sup>6</sup>As a percent of total consumer; <sup>7</sup>As a percent of total long-term debt



92% Fix | 8% Float

69% Fix | 31% Float

## Interest rate risk management

#### **Estimated NII sensitivity profile and ALCO policy limits**

	% Change i	n NII (FTE)	ALCO po	licy limit
Change in interest rates (bps)	12 months	13 to 24 months	12 months	13 to 24 months
+200 Ramp over 12 Months +100 Ramp over 12 Months -75 Ramp over 10 Months	2.43% 1.44% (4.74%)	7.62% 4.33% (9.23%)	(4.00%) NA (8.00%)	(6.00%) NA (12.00%)

#### **Estimated NII sensitivity with deposit beta changes**

	Betas 25	5% higher	Betas 2	25% lower
Change in interest rates (bps)	12 months	13 to 24 months	12 months	13 to 24 months
+200 Ramp over 12 months +100 Ramp over 12 months	(0.36%) 0.05%	2.05% 1.54%	5.21% 2.84%	13.19% 7.12%

#### Estimated NII sensitivity with demand deposit balance changes

				3					
		% Change in NII (FTE)							
	\$1BN bala	nce decline	\$1BN bala	nce increase					
	12	13 to 24	12	13 to 24					
Change in Interest Rates (bps)	months	months	months	months					
+200 Ramp over 12 Months	2.19%	7.14%	2.66%	8.10%					
+100 Ramp over 12 Months	1.32%	4.09%	1.56%	4.57%					
-75 Ramp over 10 Months	(5.04%)	(9.46%)	(4.44%)	(9.00%)					

## NII benefits from asset rate reset in rising rate environment:

- 58% of total loans are floating rate considering impacts of interest rate swaps (77% of total commercial and 28% of total consumer)
- Investment portfolio effective duration of 5.21
- Short-term borrowings represent approximately 9% of total wholesale funding, or 1% of total funding
- Approximately \$11 billion in non-core funding matures beyond one year

## Interest rate sensitivity tables are based on conservative deposit assumptions:

- 70% beta on all interest-bearing deposit and sweep balances (~50% betas experience in 2004 – 2006 Fed tightening cycle)<sup>2</sup>
- No modeled re-pricing lag on deposits
- Modeled non-interest bearing commercial DDA runoff of approximately \$1.0 billion (about 4%) for each 100 bps increase in rates over 2 years
- DDA runoff rolls into an interest-bearing product with a 100% beta

<sup>&</sup>lt;sup>1</sup> Effective duration of the taxable available for sale portfolio; <sup>2</sup>Re-pricing percentage or "beta" is the estimated change in yield over 12 months as a result of a shock or ramp 100 bps parallel shift in the yield curve





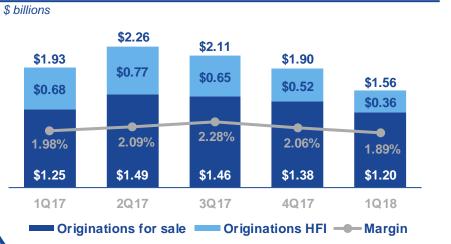
## Mortgage banking results

#### Mortgage banking net revenue



- Net MSR valuation adjustments
- Gross servicing fees
- Orig fees and gains on loan sales

#### Mortgage originations and gain-on-sale margin<sup>1</sup>



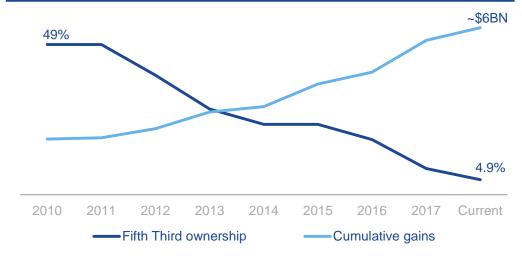
- \$1.6B in originations, down 18% sequentially and down 19% YoY; 57% purchase volume
- 1Q18 mortgage banking drivers:
  - Origination fees and gain on sale revenue down \$8MM sequentially
  - Gain on sale margin down 17 bps sequentially
  - Net MSR valuation adjustments improved \$11MM sequentially
  - Additional \$13MM securities losses (not included in mortgage banking)
- Acquired \$2BN servicing portfolio (\$12BN since 1Q17)



## Thoughtful reduction in Worldpay stake

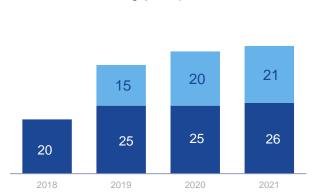
- Recognized nearly \$6BN in gains since the joint venture and distributed a significant amount of capital to shareholders
- Recorded \$414MM pre-tax step-up gain upon close of Vantiv/Worldpay merger in Q1 2018
- Current market value of ownership stake of ~\$1.3BN
- 4.9% ownership in larger, global company
- TRA revenue expected to provide noninterest income lift in 2019 and beyond

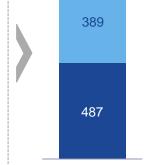
#### Vantiv/Worldpay ownership and monetized gains



#### Worldpay TRA revenue forecast<sup>1</sup>

(\$ MM pre-tax expected to be recognized in the fourth quarter of each year shown below; the realized cash - and therefore potential share repurchase capacity – would not occur until the following quarter)





**Total gross TRA over** 

876

next 15+ years

■ Future Potential TRA payment <sup>2</sup>

■ Existing TRA payment



<sup>&</sup>lt;sup>1</sup>Assumes Worldpay has sufficient U.S. taxable income to utilized the TRA-related deductions, and assumes a 21% federal tax rate <sup>2</sup>Assumes remaining units are exchanged at \$82.80 per unit on 4/1/18.

## **NPL** rollforward<sup>1</sup>

millions	1	Q17	2Q17	3Q17	4Q17	1Q18
Beginning NPL amount	\$	523	\$ 523	\$ 485	\$ 373	\$ 306
Transfers to nonaccrual status		128	84	37	53	100
Transfers to accrual status		-	(13)	(46)	(27)	
Transfers to held for sale		(3)	(1)	(1)	-	(24
Transfers to held for sale and sold		-	(9)	(6)	(1)	
Loan paydowns/payoffs		(80)	(69)	(74)	(59)	(45
Transfers to OREO		(2)	-	-	-	(2)
Charge-offs		(46)	(41)	(33)	(36)	(35)
Draws/other extensions of credit		3	11	11	3	22
Ending Commercial NPL	\$	523	\$ 485	\$ 373	\$ 306	\$ 322

#### Consumer

millions							
	10	<b>Q17</b>	2Q17	30	<b>Q17</b>	4Q17	1Q18
Beginning NPL amount	\$	137	\$ 134	\$	129	\$ 133	\$ 131
Transfers to nonaccrual status		42	43		46	45	43
Transfers to accrual status		(19)	(19)		(21)	(22)	(21)
Transfers to held for sale		-	-		-	-	-
Transfers to held for sale and sold		-	-		-	-	-
Loan paydowns/payoffs		(10)	(13)		(7)	(9)	(9)
Transfers to OREO		(4)	(4)		(6)	(3)	(5)
Charge-offs		(12)	(12)		(8)	(13)	(9)
Draws/other extensions of credit		-	-		-	-	-
Ending Consumer NPL	\$	134	\$ 129	\$	133	\$ 131	\$ 130

#### **Total NPL**

\$ millions					
Total NPL	\$ 657	\$ 614	\$ 506	\$ 437	\$ 452
Total new nonaccrual loans - HFI	\$ 170	\$ 127	\$ 83	\$ 98	\$ 143



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## **Credit trends**

#### **Commercial & industrial**

\$ millions					
	1Q17	2Q17	3Q17	4Q17	1Q18
EOP Balance*	\$41,074	\$40,914	\$41,011	\$41,170	\$41,635
Avg Balance*	\$41,854	\$41,601	\$41,302	\$41,438	\$41,782
90+ days delinquent	\$3	\$3	\$3	\$3	\$7
as % of loans	0.01%	0.01%	0.01%	0.01%	0.02%
NPAs*	\$490	\$452	\$347	\$280	\$304
as % of loans	1.19%	1.10%	0.85%	0.68%	0.73%
Net charge-offs	\$36	\$18	\$27	\$32	\$28
as % of loans	0.34%	0.17%	0.26%	0.31%	0.27%

#### **Commercial mortgage**

\$ millions					
	1Q17	2Q17	3Q17	4Q17	1Q18
EOP Balance*	\$6,924	\$6,868	\$6,863	\$6,604	\$6,509
Avg Balance*	\$6,941	\$6,845	\$6,807	\$6,751	\$6,582
NPAs*	\$64	\$56	\$48	\$43	\$30
as % of loans	0.92%	0.82%	0.70%	0.65%	0.46%
Net charge-offs	\$5	\$5	\$3	(\$1)	\$1
as % of loans	0.29%	0.33%	0.16%	(0.09%)	0.06%

## Commercial construction

_		<del></del>				
\$	millions					
		1Q17	2Q17	3Q17	4Q17	1Q18
	EOP Balance*	\$4,283	\$4,366	\$4,652	\$4,553	\$4,766
	Avg Balance*	\$3,987	\$4,306	\$4,533	\$4,660	\$4,671
	NPAs*	\$0	\$0	-	-	-
	as % of loans	NM	NM	NM	NM	NM
	Net charge-offs	-	-	-	-	-
	as % of loans	0.00%	0.00%	0.00%	0.00%	0.00%

#### **Residential mortgage**

\$ \$ millions							
	1Q17	2Q17	3Q17	4Q17	1Q18		
EOP Balance*	\$15,336	\$15,460	\$15,588	\$15,591	\$15,563		
Avg Balance*	\$15,200	\$15,417	\$15,523	\$15,590	\$15,575		
90+ days delinquent	\$45	\$45	\$43	\$57	\$62		
as % of loans	0.29%	0.29%	0.28%	0.37%	0.40%		
NPAs*	\$48	\$42	\$45	\$48	\$48		
as % of loans	0.31%	0.27%	0.29%	0.31%	0.31%		
Net charge-offs	\$5	\$2	(\$1)	\$1	\$3		
as % of loans	0.13%	0.04%	(0.02%)	0.03%	0.06%		

#### **Home equity**

\$ millions					
	1Q17	2Q17	3Q17	4Q17	1Q18
EOP Balance*	\$7,469	\$7,301	\$7,143	\$7,014	\$6,757
Avg Balance*	\$7,581	\$7,385	\$7,207	\$7,066	\$6,889
90+ days delinquent	-	-	-	-	-
as % of loans	NM	NM	NM	NM	NM
Net charge-offs	\$6	\$5	\$3	\$4	\$5
as % of loans	0.33%	0.27%	0.18%	0.25%	0.26%

#### **Automobile**

\$ millions						
		1Q17	2Q17	3Q17	4Q17	1Q18
	EOP Balance*	\$9,572	\$9,318	\$9,236	\$9,112	\$9,018
	Avg Balance*	\$9,786	\$9,410	\$9,267	\$9,175	\$9,064
	90+ days delinquent	\$6	\$7	\$10	\$10	\$9
	as % of loans	0.06%	0.08%	0.11%	0.11%	0.10%
	Net charge-offs	\$11	\$6	\$8	\$10	\$11
	as % of loans	0.48%	0.27%	0.35%	0.45%	0.50%



## Regulation G non-GAAP reconciliation

#### Fifth Third Bancorp and Subsidiaries

Regulation G Non-GAAP Reconciliation

\$ and shares in millions

(unaudited)	For the Three Months Ended					
	March	December	September	June	March	
	2018	2017	2017	2017	2017	
Net income attributable to Bancorp (U.S. GAAP) (a)	\$704	\$509	\$1,014	\$367	\$305	
Net income available to common shareholders (U.S. GAAP) (b)	\$689	\$486	\$999	\$344	\$290	
Add: Intangible amortization, net of tax	1	-	-	_		
Tangible net income available to common shareholders	\$690	\$486	\$999	\$344	\$290	
Tangible net income available to common shareholders (annualized) (c)	\$2,798	\$1,928	\$3,963	\$1,380	\$1,176	
Average Bancorp shareholders' equity (U.S. GAAP)	\$16,313	\$16,493	\$16,820	\$16,615	\$16,429	
Less: Average preferred stock	(1,331)	(1,331)	(1,331)	(1,331)	(1,33	
Average goodwill	(2,455)	(2,437)	(2,423)	(2,424)	(2,416	
Average intangible assets and other servicing rights	(27)	(25)	(18)	(18)	(10	
Average tangible common equity (d)	\$12,500	\$12,700	\$13,048	\$12,842	\$12,672	
Non core adjustments (pre-tax items)						
Vantiv/ Worldpay step-up gain	(414)	-	-	-		
Litigation reserve charges	8	-	-	-		
Branch network assessment charge	8	-	-	-		
Valuation of Visa total return swap	39	11	47	9	1	
Securities (gains) / losses	11	(1)	-	-		
Contribution for Fifth Third Foundation	-	15	-	-		
Impairment related to affordable housing investments	-	68	-	-		
One-time employee bonus	-	15	-	-		
Leveraged lease remeasurement	-	27	-	-		
Gain on sale of Vantiv shares	-	-	(1,037)	-		
Bankcard refunds / (reversal)	-	-	-	-	(1:	
Non core adjustments - after-tax (pre-tax items, assumes a 21%tax rate) (e)	(275)	88	(644)	6		
Non core adjustments - tax-related						
Income tax reduction from a remeasurement of the deferred tax liability	-	(220)	-	-		
Tax expense related to gain on sale of Vantiv shares	-	20	-	-		
Non core adjustments - tax-related (f)	-	(200)	-	-		
Adjusted net income attributable to Bancorp (a + e + f)	429	397	371	373	30	
Adjusted net income attributable to Bancorp (annualized) (g)	1,740	1,574	1,470	1,495	1,24	
Adjusted net income available to common shareholders (b + e + f)	414	374	356	350	29	
Adjusted net income available to common shareholders (annualized) (h)	1,679	1,483	1,410	1,403	1,17	
Average assets (i)	\$141,565	\$141,055	\$140,992	\$140,344	\$140,14	
Metrics:						
Return on average tangible common equity (c) / (d)	22.4%	15.2%	30.4%	10.7%	9.3	
Adjusted return on average tangible common equity (h) / (d)	13.4%	11.7%	10.8%	10.9%	9.3	
Return on assets (a) / (i)	2.02%	1.43%	2.85%	1.05%	0.88	
Adjusted return on assets (g) / (i)	1.23%	1.12%	1.04%	1.07%	0.88	



## Regulation G non-GAAP reconciliation

Fifth Third Bancorp and Subsidiaries

Regulation G Non-GAAF	Reconciliation
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\$ and shares in millions	For the Three Months Ended						
(unaudited)	March	December	September	June	March		
	2018	2017	2017	2017	2017		
Average interest-earning assets (j)	127,546	126,621	126,443	126,134	125,968		
Net interest income (U.S. GAAP)	\$996	\$956	\$970	\$939	\$933		
Add: FTE Adjustment	3	7	7	6	6		
Taxable equivalent net interest income (k)	\$999	\$963	\$977	\$945	\$939		
Taxable equivalent net interest income (annualized) (I)	\$4,052	\$3,821	\$3,876	\$3,790	\$3,808		
Taxable equivalent net interest income	\$999	\$963	\$977	\$945	\$939		
Bankcard refunds / (reversal)	-	-	-	-	(12)		
Leveraged lease remeasurement	-	27	-	-	-		
Adjusted taxable equivalent net interest income (m)	\$999	\$990	\$977	\$945	\$927		
Adjusted taxable equivalent net interest income (annualized) (n)	\$4,052	\$3,928	\$3,876	\$3,790	\$3,760		
Noninterest income (U.S. GAAP) (o)	\$909	\$577	\$1,561	\$564	\$523		
Valuation of Visa total return swap	39	11	47	9	13		
Securities (gains) / losses	11	(1)	-	-	-		
Branch network impairment charge	8	-	-	-	-		
Vantiv/ Worldpay step-up gain	(414)	-	-	-	-		
Gain on sale of Vantiv shares	-	-	(1,037)	-	-		
Adjusted noninterest income (p)	\$553	\$587	\$571	\$573	\$536		
Noninterest expense (U.S. GAAP) (q)	\$1,046	\$1,073	\$975	\$957	\$986		
Contribution for Fifth Third Foundation	-	(15)	-	-	-		
One-time employee bonus	-	(15)	-	-	-		
Impairment related to affordable housing investments	-	(68)	-	-	-		
Litigation reserve increase	(8)	-	-	-	-		
Adjusted noninterest expense (r)	\$1,038	\$975	\$975	\$957	\$986		
Metrics:							
Pre-provision net revenue (k + o - q)	862	467	1,563	552	476		
Adjusted pre-provision net revenue (m + p - r)	514	602	573	561	477		
Taxable equivalent net interest margin (I) / (j)	3.18%	3.02%	3.07%	3.01%	3.02%		
Adjusted taxable equivalent net interest margin (n) / (j)	3.18%	3.10%	3.07%	3.01%	2.98%		
Efficiency ratio (q) / [(k) + (o)]	54.8%	69.7%	38.4%	63.4%	67.4%		
Adjusted efficiency ratio (r) / [(m) + (p)]	66.9%	61.8%	63.0%	63.0%	67.4%		

