

# **Fifth Third Bancorp 4Q18 Earnings Presentation**

**January 22, 2019**

**Refer to earnings release dated January 22, 2019 for further information.**



## FORWARD-LOOKING STATEMENTS

*This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 including, but not limited to, Fifth Third Bancorp's and MB Financial, Inc.'s expectations or predictions of future financial or business performance or conditions. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," "positions," "plan," "predict," "project," "forecast," "guidance," "goal," "objective," "prospects," "possible" or "potential," by future conditional verbs such as "assume," "will," "would," "should," "could" or "may", or by variations of such words or by similar expressions. These forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made and we assume no duty to update forward-looking statements. Actual results may differ materially from current projections.*

*In addition to factors previously disclosed in Fifth Third Bancorp's and MB Financial, Inc.'s reports filed with or furnished to the SEC and those identified elsewhere in this presentation, the following factors, among others, could cause actual results to differ materially from forward-looking statements or historical performance: the ability to obtain regulatory approvals and meet other closing conditions to the merger, including the risk that regulatory approvals required for the merger are not obtained or are obtained subject to conditions that are not anticipated; delay in closing the merger; difficulties and delays in integrating the businesses of MB Financial, Inc. or fully realizing cost savings and other benefits; business disruption following the merger; changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; changes in interest rates and capital markets; inflation; customer acceptance of Fifth Third Bancorp's products and services; customer borrowing, repayment, investment and deposit practices; customer disintermediation; the introduction, withdrawal, success and timing of business initiatives; competitive conditions; the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers, acquisitions and divestitures; economic conditions; and the impact, extent and timing of technological changes, capital management activities, and other actions of the Federal Reserve Board and legislative and regulatory actions and reforms.*

*Annualized, pro forma, projected and estimated numbers are used for illustrative purpose only, are not forecasts and may not reflect actual results.*

*In this presentation, we may sometimes use non-GAAP financial information. Please note that although non-GAAP financial measures provide useful insight to analysts, investors and regulators, they should not be considered in isolation or relied upon as a substitute for analysis using GAAP measures. If applicable, we provide GAAP reconciliations for non-GAAP financial measures in a later slide in this presentation, which is also available in the investor relations section of our website, [www.53.com](http://www.53.com).*

*Management does not provide a reconciliation for forward-looking non-GAAP financial measures where it is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the occurrence and the financial impact of various items that have not yet occurred, are out of the Bancorp's control or cannot be reasonably predicted. For the same reasons, the Bancorp's management is unable to address the probable significance of the unavailable information. Forward-looking non-GAAP financial measures provided without the most directly comparable GAAP financial measures may vary materially from the corresponding GAAP financial measures. We provide a discussion of non-GAAP measures and reconciliations to the most directly comparable GAAP measures in later slides in this presentation, as well as on pages 26 through 28 of our 4Q18 earnings release.*

## IMPORTANT ADDITIONAL INFORMATION AND WHERE TO FIND IT

*In connection with the proposed merger, Fifth Third Bancorp has filed with the SEC a Registration Statement on Form S-4 that includes the Proxy Statement of MB Financial, Inc. and a Prospectus of Fifth Third Bancorp, as well as other relevant documents concerning the proposed transaction. This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval. INVESTORS AND STOCKHOLDERS ARE URGED TO READ THE REGISTRATION STATEMENT AND THE PROXY STATEMENT/PROSPECTUS REGARDING THE MERGER AND ANY OTHER RELEVANT DOCUMENTS FILED WITH THE SEC, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THOSE DOCUMENTS, BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION.*

*A free copy of the Proxy Statement/Prospectus, as well as other filings containing information about Fifth Third Bancorp and MB Financial, Inc., may be obtained at the SEC's Internet site (<http://www.sec.gov>). You will also be able to obtain these documents, free of charge, from Fifth Third Bancorp at [ir.53.com](http://ir.53.com) or from MB Financial, Inc. by accessing MB Financial, Inc.'s website at [investor.mbfinc.com](http://investor.mbfinc.com).*

*Copies of the Proxy Statement/Prospectus can also be obtained, free of charge, by directing a request to Fifth Third Investor Relations at Fifth Third Investor Relations, MD 1090QC, 38 Fountain Square Plaza, Cincinnati, OH 45263, by calling (866) 670-0468, or by sending an e-mail to [ir@53.com](mailto:ir@53.com) or to MB Financial, Attention: Corporate Secretary, at 6111 North River Road, Rosemont, Illinois 60018, by calling (847) 653-1992 or by sending an e-mail to [dkoros@mbfinancial.com](mailto:dkoros@mbfinancial.com).*

*Fifth Third Bancorp and MB Financial, Inc. and certain of their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from the stockholders of MB Financial, Inc. in respect of the transaction described in the Proxy Statement/Prospectus. Information regarding Fifth Third Bancorp's directors and executive officers is contained in Fifth Third Bancorp's Annual Report on Form 10-K for the year ended December 31, 2017 and its Proxy Statement on Schedule 14A, dated March 6, 2018, which are filed with the SEC. Information regarding MB Financial, Inc.'s directors and executive officers is contained in its Proxy Statement on Schedule 14A filed with the SEC on April 3, 2018. Additional information regarding the interests of those participants and other persons who may be deemed participants in the transaction may be obtained by reading the Proxy Statement/Prospectus regarding the proposed merger. Free copies of this document may be obtained as described in the preceding paragraph.*



# Strategic priorities for the company

- 1 | Achieve financial targets under **Project NorthStar**
- 2 | Successfully integrate **MB Financial** and realize synergies
- 3 | Invest to drive **organic growth** and profitability
- 4 | Accelerate our **digital transformation**

*Focused on generating positive operating leverage in all environments*



# 4Q18 highlights

- Generated strong loan & core deposit growth
- NIM expansion exceeded prior guidance
- Generated record commercial originations & corporate banking revenue
- Disciplined expense management
- Remain on-track to achieve NorthStar targets<sup>1,2</sup>
  - Adjusted ROTCE up ~440 bps
  - Adjusted ROA up ~30 bps
  - Adjusted efficiency ratio down ~310 bps

Adopted new accounting policy related to LIH;  
no meaningful impact to 4Q18 EPS

*Change in policy retrospectively applied to financial results; See page 23 of this presentation for summary reconciliation*

	<u>Reported<sup>2</sup></u>	<u>Adjusted<sup>3</sup></u>
EPS	\$0.64	\$0.69
ROA	1.25%	1.34%
ROE	11.8%	12.7%
ROTCE	14.3%	15.4%
NIM	3.29%	3.29%
Efficiency ratio	58.8%	56.8%

- NCO ratio: 0.35%
- NPA ratio: 0.41%
- Criticized asset ratio<sup>4</sup>: 3.34%

<sup>1</sup>All comparisons are YoY; <sup>2</sup>Reported ROTCE, NIM, and efficiency ratio are Non-GAAP measures: see reconciliation on pages 21 and 22 of this presentation and the use of non-GAAP measures on pages 26-28 of the earnings release; <sup>3</sup>For adjusted EPS: see reconciliation on page 5 of this presentation and page 2 of the earnings release, for other Non-GAAP measures: see reconciliation on pages 21 and 22 of this presentation and use of non-GAAP measures on pages 26-28 of the earnings release; <sup>4</sup>Commercial criticized assets as a percentage of total commercial loans excluding HFS



# 4Q18 in review

	<u>4Q18</u>	<u>Seq. Δ</u>	<u>YoY Δ</u>
<b>Average balances</b>			
<i>(\$ in millions)</i>			
Total loans & leases (ex. HFS)	\$94,757	2%	3%
Core deposits	\$104,087	3%	4%
<b>Income statement</b>			
<i>(\$ in millions)</i>			
Net interest income (FTE) <sup>1</sup>	1,085	4%	13%
Provision for loan & lease losses	95	10%	42%
Noninterest income	575	2%	-
Noninterest expense	977	1%	-
Net income attributable to Bancorp	<u>\$455</u>	<u>4%</u>	<u>(14%)</u>
Net income available to common shareholders	<u><u>\$432</u></u>	<u><u>3%</u></u>	<u><u>(14%)</u></u>
<b>Financial ratios</b>			
Earnings per share, diluted	\$0.64	5%	(9%)
Net interest margin (FTE) <sup>1</sup>	3.29%	6bps	27bps
Efficiency ratio (FTE) <sup>1</sup>	58.8%	(140bps)	(450bps)
Return on average assets	1.25%	(3bps)	(23bps)
Return on average common equity	11.8%	(40bps)	(150bps)
Return on average tangible common equity <sup>1</sup>	14.3%	(50bps)	(170bps)

4Q18 reported EPS of \$0.64 included a negative \$0.05 impact from the following items:

- \$27MM pre-tax (~\$21MM after-tax<sup>2</sup>) merger-related expenses
- \$21MM pre-tax (~\$17MM after-tax<sup>2</sup>) securities loss related to our ownership stake in GreenSky
- \$7MM pre-tax (~\$6MM after-tax<sup>2</sup>) benefit related to the valuation of the Visa total return swap

4Q18 adjusted EPS of \$0.69<sup>3</sup>

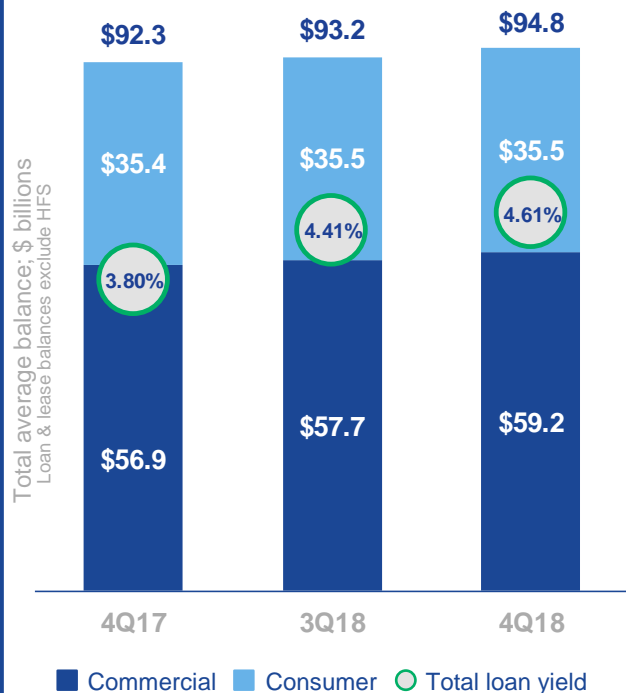
<sup>1</sup>Non-GAAP measure: see reconciliation on pages 21 and 22 of this presentation and use of non-GAAP measures on pages 26-28 of the earnings release;

<sup>2</sup>Assumes a 21% tax rate; <sup>3</sup>Average diluted common shares outstanding (thousands); 662,966

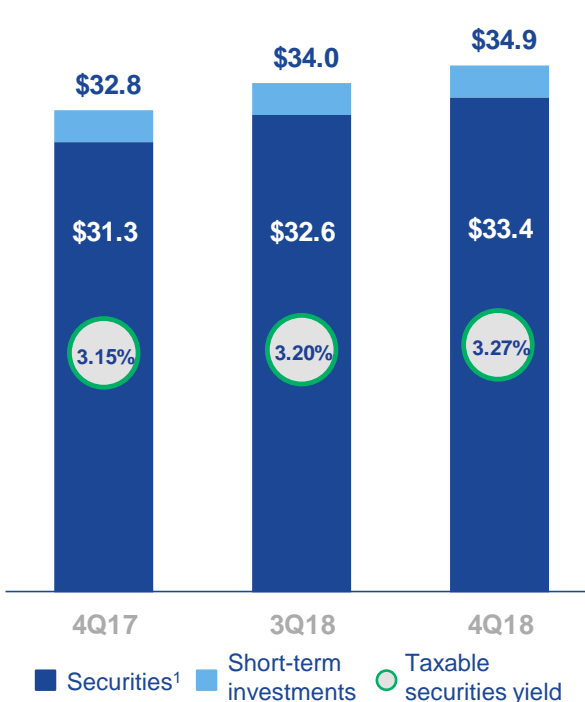


# Balance sheet

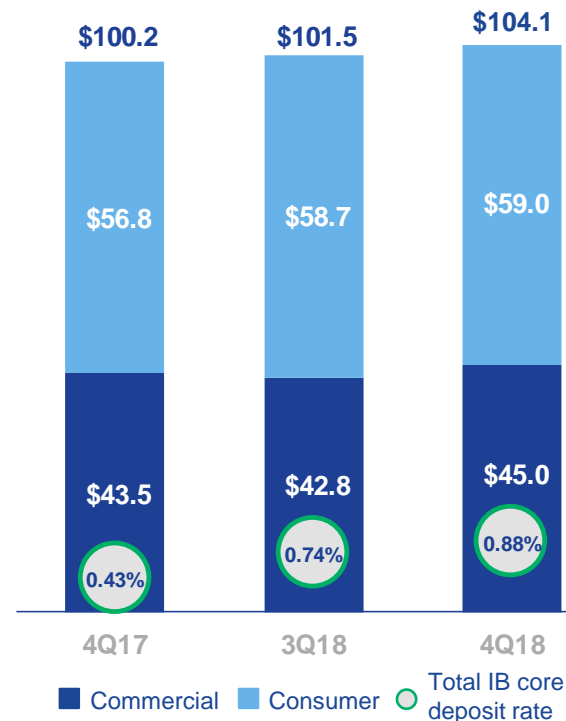
## Loan & lease balances



## Securities<sup>1</sup> and short-term investments



## Core deposit balances



## Current outlook (Fifth Third standalone)

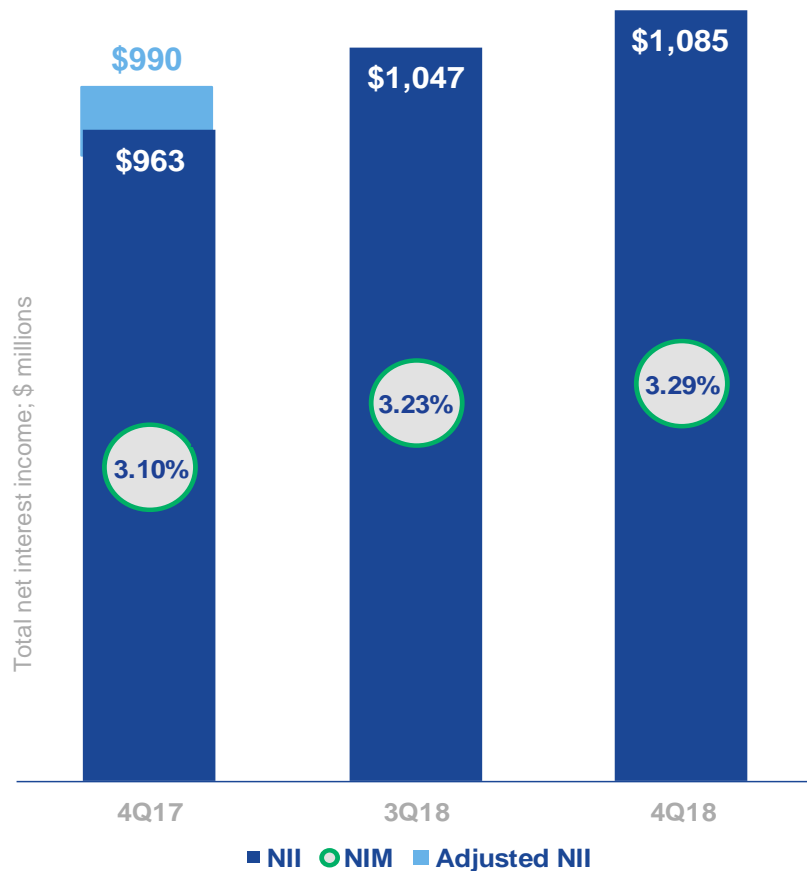
(average balances, incl. HFS)

- **Commercial loans & leases:** 1Q19: up ~1% from 4Q18      **FY19:** up ~5% from FY18
- **Consumer loans:** 1Q19: stable from 4Q18      **FY19:** up ~1% from FY18

<sup>1</sup>Available-for-sale debt and other securities at amortized cost; previous disclosures included available-for-sale equity securities which are now disclosed separately in the financial results  
See forward looking statements on page 2



# Net interest income<sup>1</sup>



## 4Q18 vs. 4Q17

- NII up \$95 million, or 10%, vs. adjusted 4Q17
- NIM up 19 bps vs. adjusted 4Q17
- Primary performance drivers:
  - Higher short-term market rates
  - Growth in interest-earning assets

## 4Q18 vs. 3Q18

- NII up \$38 million, or 4%
- NIM up 6 bps
- Primary performance drivers:
  - Loan growth
  - Higher short-term market rates

## Current outlook *(Fifth Third standalone; assumes no 2019 rate hikes)*

- **1Q19:** NII down 1.5 - 2% from 4Q18
- **FY19:** NII up ~3% from FY 2018; NIM up 2 - 3 bps from FY 2018

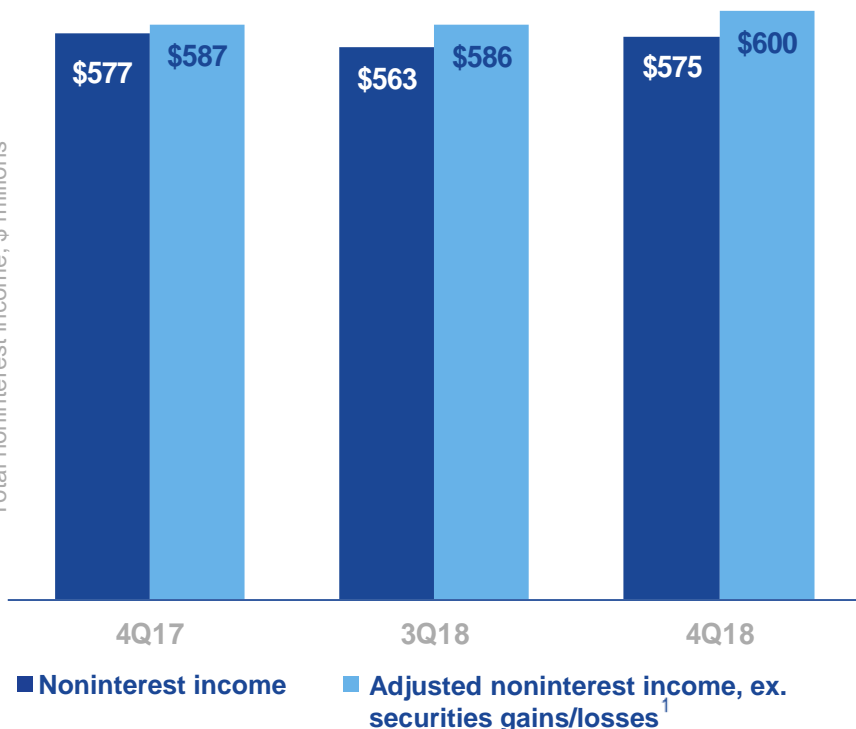
<sup>1</sup>Net interest income (NII), adjusted NII, and net interest margin (NIM) are on a fully-taxable equivalent basis; non-GAAP measure: see reconciliation on pages 21 and 22 of this presentation and use of non-GAAP measures on pages 26-28 of the earnings release; <sup>2</sup>3.10% represents the adjusted NIM; Reported 4Q17 NIM of 3.02% was impacted by a \$27 million remeasurement related to the tax treatment of certain leases.

See forward-looking statements on page 2



# Noninterest income

Total noninterest income; \$ millions



## 4Q18 vs. 4Q17

- Adjusted noninterest income<sup>1</sup> up \$13 million, or 2%
- Performance drivers:
  - Record corporate banking revenue (driven by syndication revenue & record M&A advisory fees)
  - Increased card and processing revenue
  - Partially offset by lower private equity income and lower Worldpay equity method earnings from lowered ownership interest

## 4Q18 vs. 3Q18

- Adjusted noninterest income<sup>1</sup> up \$14 million, or 2%
- Performance drivers:
  - Record corporate banking revenue (driven by syndication revenue & record M&A advisory fees)
  - Worldpay TRA revenue
  - Partially offset by lower private equity investment income

## Current outlook *(Fifth Third standalone)*

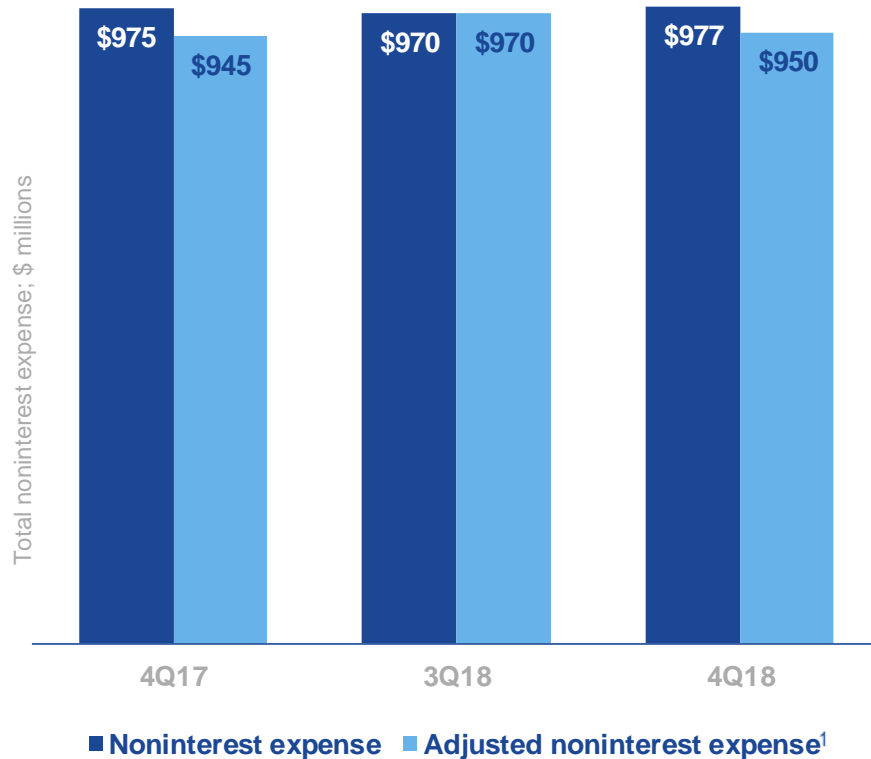
- **1Q19:** Stable from adjusted 1Q18 (of \$553 million)
- **FY19:** up ~2% from adjusted FY18 (of \$2.306 billion)

<sup>1</sup>Non-GAAP measure: see reconciliation on pages 21 and 22 of this presentation and use of non-GAAP measures on pages 26-28 of the earnings release  
See forward-looking statements on page 2





# Noninterest expense



## 4Q18 vs. 4Q17

- Adjusted noninterest expense<sup>1</sup> up \$5 million, or 1%
- Performance drivers:
  - Increased compensation-related expense
  - Continued technology investments
  - Partially offset by the elimination of the FDIC surcharge

## 4Q18 vs. 3Q18

- Adjusted noninterest expense<sup>1</sup> down \$20 million, or 2%
- Performance drivers:
  - Elimination of the FDIC surcharge
  - Lower other noninterest expense
  - Partially offset by higher incentive-based compensation payments and technology investments

## Current 1Q19 outlook *(Fifth Third standalone; excluding acquisition-related expenses)*

- **1Q19:** Up 1.5 - 2% from adjusted 1Q18 (of \$992 million)
- **FY19:** Up ~1% from adjusted 2018 (of \$3.865 billion)

<sup>1</sup>Non-GAAP measure: see reconciliation on pages 21 and 22 of this presentation and use of non-GAAP measures on pages 26-28 of the earnings release  
See forward-looking statements on page 2



# Credit quality overview

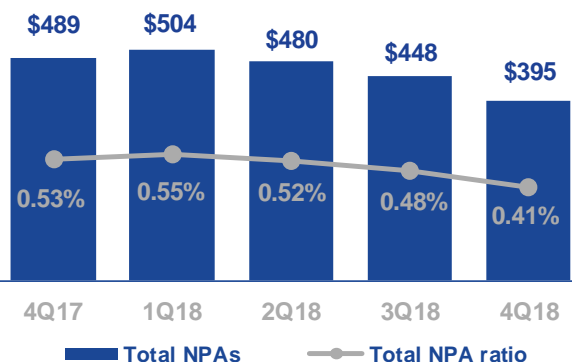
## Net charge-offs



- Net charge-offs of 0.35%, up 2 bps compared to the year-ago quarter; up 5 bps compared to the prior quarter
- Commercial net charge-offs flat compared to the prior quarter
- Consumer net charge-offs up 11 bps compared to the prior quarter

## Nonperforming assets<sup>1</sup>

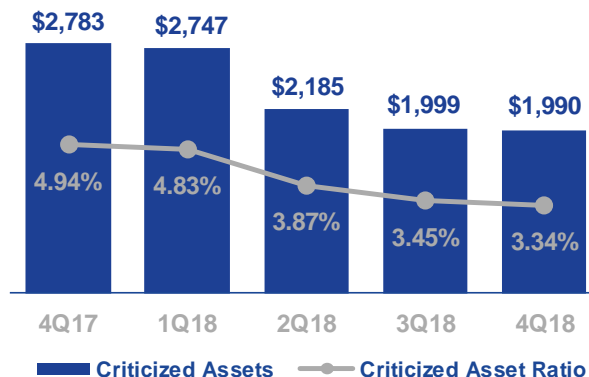
\$ millions



- NPA ratio of 0.41%, down 12 bps compared to the year-ago quarter; down 7 bps compared to the prior quarter
- Nonperforming assets at an 18 year low

## Criticized assets<sup>2</sup>

\$ millions



- Criticized asset ratio down 160 bps compared to the year-ago quarter; down 11 bps compared to the prior quarter
- Criticized asset ratio remains at the lowest level in ~20 years

## Current 1Q19 outlook (Fifth Third standalone)

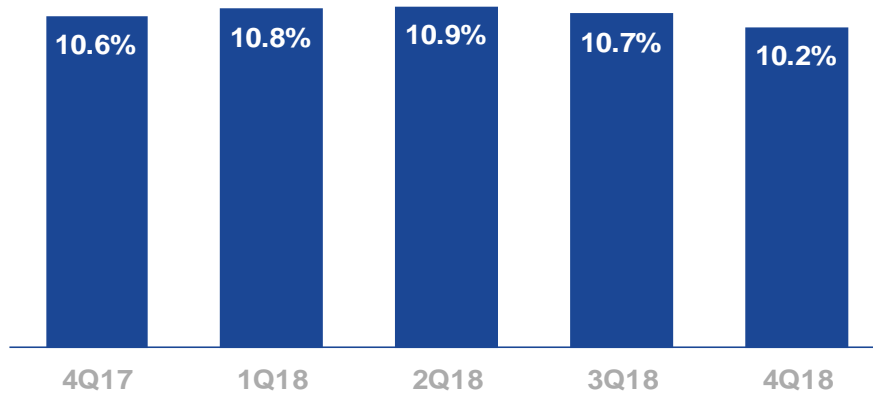
- Provision reflective of loan growth

<sup>1</sup>Excludes HFS loans; <sup>2</sup>Commercial criticized assets as a percentage of total commercial loans excluding HFS  
See forward-looking statements on page 2

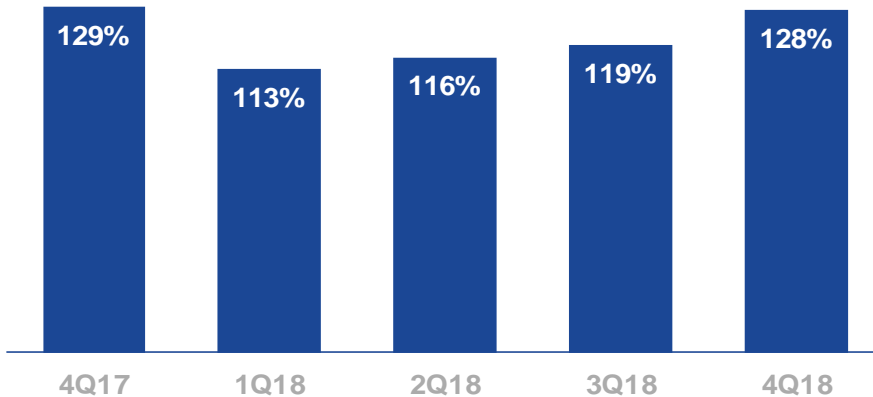


# Strong capital and liquidity position

## Common Equity Tier 1 ratio (Basel III)<sup>1</sup>



## Modified LCR



- CET1 ratio of 10.2%, down 37 bps compared to the year-ago quarter and down 43 bps compared to the prior quarter
- Current period CET1 ratio negatively impacted ~11 bps due to change in accounting policy related to LIHTC
- Continue to expect migration towards 9 - 9.5% CET1 ratio
- Executed \$400MM in share repurchases (14.9MM shares)
- Received non-objection to re-submitted CCAR 2018 capital plan
- Authorized to execute additional \$900MM in repurchases and raise dividend to \$0.24 by 2Q19

<sup>1</sup>Current period regulatory capital ratio is estimated



# Current outlook

## Standalone Fifth Third Outlook

- Loans & leases**
  - **1Q19:** Commercial up ~1%; Consumer stable from 4Q18
  - **FY19:** total loans & leases up 3 - 3.5% from FY18

---

- NII (FTE)<sup>1</sup>**
  - **1Q19:** down 1.5 - 2% from 4Q18 (with no 2019 rate hikes)
  - **FY19:** up ~3% from FY18 (with no 2019 rate hikes)

---

- NIM (FTE)<sup>1</sup>**
  - **FY19:** up 2 - 3 bps from FY18 (with no 2019 rate hikes)

---

- Noninterest income**
  - **1Q19:** stable from adjusted 1Q18 (of \$553 million)
  - **FY19:** up ~2% from adjusted FY18 (of \$2.306 billion)

---

- Noninterest expense**
  - **1Q19:** up 1.5 - 2% from adjusted 1Q18 (of \$992 million)
  - **FY19:** up ~1% from adjusted FY18 (of \$3.865 billion)

---

- Effective tax rate**
  - **FY19:** 21 - 22% (reflects impact of new accounting policy)

---

- Credit items**
  - Provision primarily reflective of loan growth

## MB Outlook

- Expect to close in 1Q19
- Expect to realize previously announced expense and revenue synergies
  - Pre-tax expense synergies of ~\$255MM (50% year 1; 100% year 2)
  - \$60 - \$75MM revenue synergies identified (pre-tax, net of expenses) by year 3
- Expense synergies exclude core deposit intangible expense (currently assumed to be \$25 - \$30 million in year 1)

**Outlook as of January 22, 2019;**  
**please see cautionary statement on page 2 regarding forward-looking statements**

<sup>1</sup>Non-GAAP measure: see forward-looking statements on page 2 of this presentation regarding forward-looking non-GAAP measures and use of non-GAAP measures on pages 26-28 of the earnings release.

Note: Previous and current outlook excludes potential, but currently unforecasted, items, such as any potential Worldpay gains or losses, future capital actions, or changes in regulatory accounting guidance



# Strategic priorities for the company

- 1 | Achieve financial targets under **Project NorthStar**
- 2 | Successfully integrate **MB Financial** and realize synergies
- 3 | Invest to drive **organic growth** and profitability
- 4 | Accelerate our **digital transformation**

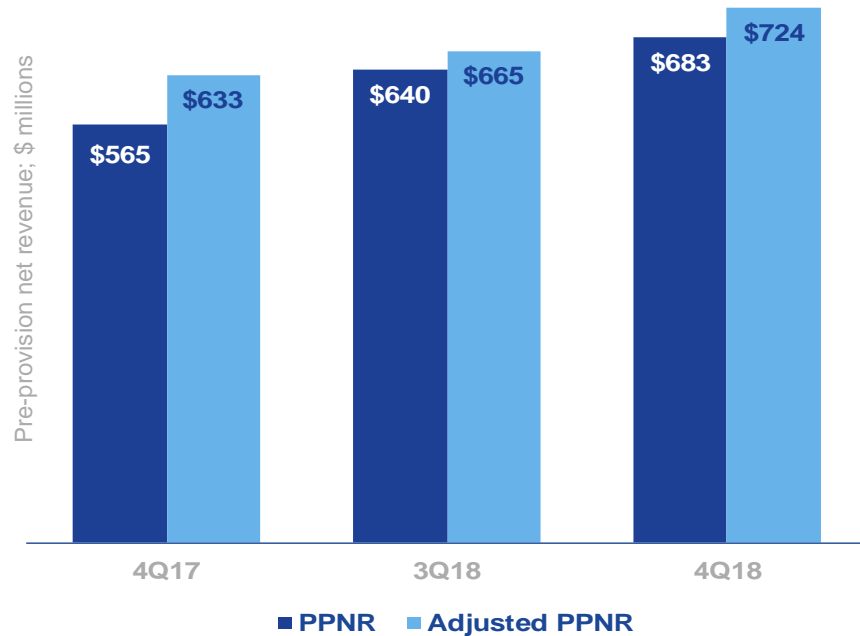
➤ Focused on top quartile through-the-cycle performance to create long term shareholder value



# Appendix



# Pre-provision net revenue<sup>1</sup>



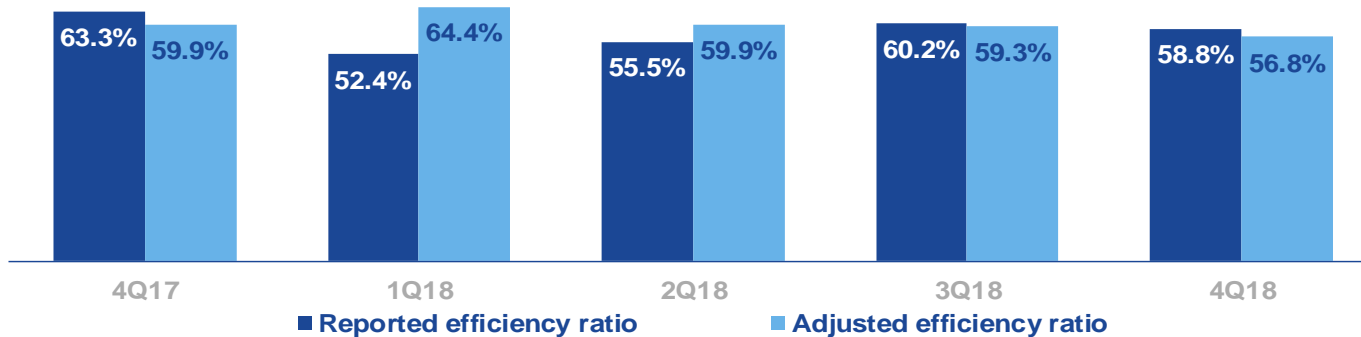
## 4Q18 vs. 4Q17

- Adjusted PPNR up 14%, driven by:
  - Increased NII driven primarily from earning asset growth and higher short-term rates
  - Partially offset by 1% increase in expenses

## 4Q18 vs. 3Q18

- Adjusted PPNR up 9%, driven by:
  - Increased NII driven primarily from loan growth and higher short-term rates
  - Lower expenses (including impact of FDIC surcharge, partially offset by elevated incentive based payments and technology investments)

## Efficiency ratio trend<sup>1</sup>



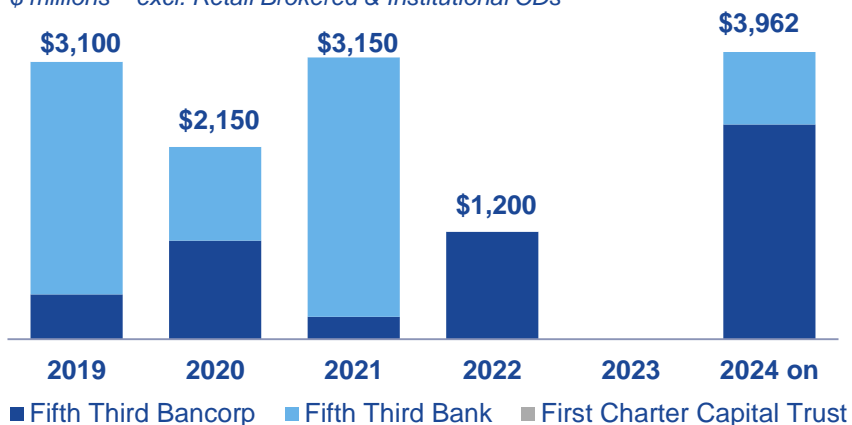
<sup>1</sup>PPNR, Adjusted PPNR, efficiency ratio and adjusted efficiency ratio are non-GAAP measures: see reconciliation on pages 21 and 22 of this presentation and use of non-GAAP measures on pages 26-28 of the earnings release  
See forward-looking statements on page 2



# Strong liquidity profile

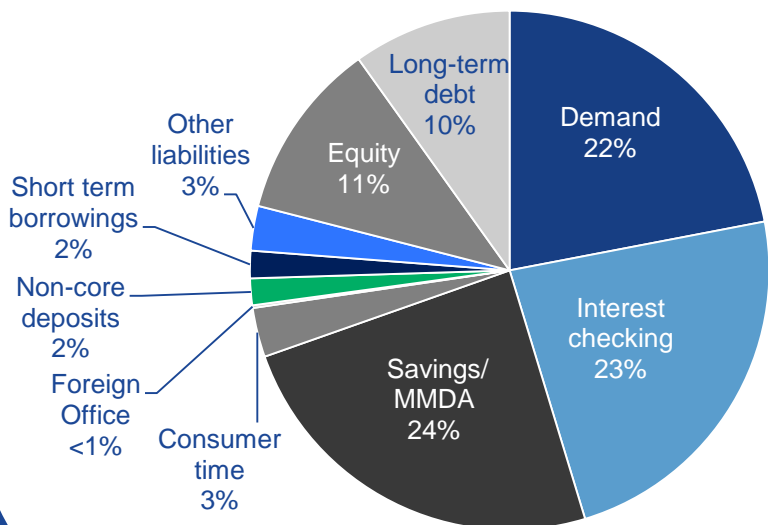
## Unsecured debt maturities

\$ millions – excl. Retail Brokered & Institutional CDs



## Heavily core funded

As of 12/31/2018



## Holding company:

- Modified LCR of 128%
- Holding Company cash as of December 31, 2018: \$3.1B
- Cash currently sufficient to satisfy all fixed obligations in a stressed environment for ~21 months (debt maturities, common and preferred dividends, interest, and other expenses) without accessing capital markets, relying on dividends from subsidiaries or any other actions
- The Holding Company did not issue any long-term debt in 4Q18

## Bank entity:

- The Bank did not issue any long-term debt in 4Q18
- Available and contingent borrowing capacity (4Q18):
  - FHLB ~\$10.9B available, ~10.9B total
  - Federal Reserve ~\$34.3B

## 2019 funding plans

- In 2019, Fifth Third expects to issue sufficient long-term debt to maintain its current ratings under the Moody's LGF methodology

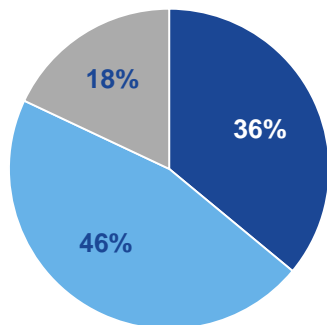




# Balance sheet positioning

## Investment portfolio

- 57% allocation to bullet/locked-out cash flow securities
- Yield: 3.27%
- Effective duration of 5.0<sup>5</sup>
- Net unrealized pre-tax loss: \$298MM
- 99% AFS

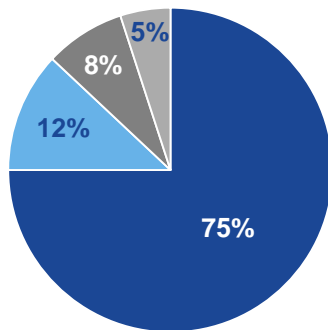


Level 1	100% Fix   0% Float
Level 2A	100% Fix   0% Float
Non-HQLA/Other	80% Fix   20% Float

## Commercial loans<sup>1,2,3</sup>

\$13.6B fixed | \$45.3B variable<sup>1,2,3</sup>

- 1ML based: 65%<sup>6</sup>
- 3ML based: 6%<sup>6</sup>
- Prime based: 4%<sup>6</sup>
- Weighted avg. life: 1.5 years

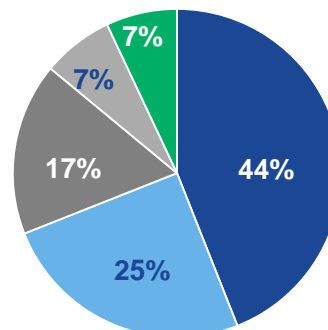


C&I	21% Fix   79% Float
Coml. mortgage	19% Fix   81% Float
Coml. construction	1% Fix   99% Float
Coml. lease	100% Fix   0% Float

## Consumer loans<sup>1</sup>

\$26.2B fixed | \$10.0B variable<sup>1</sup>

- 1ML based: 2%<sup>7</sup>
- 12ML based: 2%<sup>7</sup>
- Prime based: 22%<sup>7</sup>
- Weighted avg. life: 3.4 years
  - Auto: 1.5 years

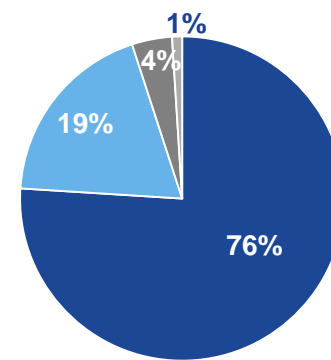


Resi mtg. & construction	91% Fix   9% Float
Auto	100% Fix   0% Float
Home equity	10% Fix   90% Float
Credit card	24% Fix   76% Float
Other	61% Fix   39% Float

## Long-term debt<sup>4</sup>

\$9.8B fixed | \$4.6B variable<sup>4</sup>

- 1ML based: 9%<sup>8</sup>
- 3ML based: 23%<sup>8</sup>
- Weighted avg. life: 4.0 years



Senior debt	65% Fix   35% Float
Sub debt	74% Fix   26% Float
Auto securiz. proceeds	97% Fix   3% Float
Other	60% Fix   40% Float

**Total interest earning assets ~\$132B; \$71B fixed | \$61B variable**

Data as of 12/31/18; <sup>1</sup>Includes HFS Loans & Leases; <sup>2</sup>Fifth Third had \$5.0B of variable loans classified as fixed given the 1ML receive-fix swaps outstanding against C&I loans; <sup>3</sup>Excludes forward starting swaps & floors; <sup>4</sup>Fifth Third had \$2.21B 3ML receive-fix swaps and \$1.25B 1ML receive-fix swaps outstanding against long-term debt, which are being included in floating, long-term debt with swaps outstanding reflected at fair value; <sup>5</sup>Effective duration of the taxable available for sale portfolio; <sup>6</sup>As a percent of total commercial; <sup>7</sup>As a percent of total consumer; <sup>8</sup>As a percent of total long-term debt



# Interest rate risk management

## Estimated NII sensitivity profile and ALCO policy limits

Change in interest rates (bps)	% Change in NII (FTE)		ALCO policy limit	
	12 months	13 to 24 months	12 months	13 to 24 months
+200 Ramp over 12 months	<b>(0.01%)</b>	<b>2.11%</b>	<b>(4.00%)</b>	<b>(6.00%)</b>
+100 Ramp over 12 months	<b>0.09%</b>	<b>1.34%</b>	<b>NA</b>	<b>NA</b>
-100 Ramp over 12 Months	<b>(2.82%)</b>	<b>(6.66%)</b>	<b>NA</b>	<b>NA</b>
-150 Ramp over 12 months	<b>(4.29%)</b>	<b>(10.40%)</b>	<b>(8.00%)</b>	<b>(12.00%)</b>

## Estimated NII sensitivity with deposit beta changes

Change in interest rates (bps)	Betas 25% higher		Betas 25% lower	
	12 months	13 to 24 months	12 months	13 to 24 months
+200 Ramp over 12 months	<b>(3.01%)</b>	<b>(3.67%)</b>	<b>2.98%</b>	<b>7.89%</b>
+100 Ramp over 12 months	<b>(1.41%)</b>	<b>(1.52%)</b>	<b>1.58%</b>	<b>4.21%</b>
-100 Ramp over 12 Months	<b>(1.95%)</b>	<b>(4.98%)</b>	<b>(3.68%)</b>	<b>(8.34%)</b>
-150 Ramp over 12 months	<b>(3.03%)</b>	<b>(8.16%)</b>	<b>(5.59%)</b>	<b>(12.89%)</b>

## Estimated NII sensitivity with demand deposit balance changes

Change in Interest Rates (bps)	% Change in NII (FTE)			
	\$1BN balance decline		\$1BN balance increase	
	12 months	13 to 24 months	12 months	13 to 24 months
+200 Ramp over 12 months	<b>(0.25%)</b>	<b>1.66%</b>	<b>0.22%</b>	<b>2.56%</b>
+100 Ramp over 12 months	<b>(0.03%)</b>	<b>1.12%</b>	<b>0.20%</b>	<b>1.57%</b>
-100 Ramp over 12 Months	<b>(2.93%)</b>	<b>(6.88%)</b>	<b>(2.70%)</b>	<b>(6.43%)</b>
-150 Ramp over 12 months	<b>(4.47%)</b>	<b>(10.74%)</b>	<b>(4.12%)</b>	<b>(10.07%)</b>

<sup>1</sup> Effective duration of the taxable available for sale portfolio; <sup>2</sup> Re-pricing percentage or "beta" is the estimated change in yield over 12 months as a result of a shock or ramp 100 bps parallel shift in the yield curve  
 Note: data as of 12/31/18; actual results may vary from these simulated results due to differences between forecasted and actual balance sheet composition, timing, magnitude, and frequency of interest rate changes, as well as other changes in market conditions and management strategies.

Interest rate sensitivity tables are based on conservative deposit assumptions (up rate scenarios):

- 70% beta on all IB deposit and sweep balances
- No modeled re-pricing lag on deposits
- Utilizes forecasted balance sheet with incremental DDA runoff assumed

NII is near asset/liability neutral over the next 12 months in the up rate scenarios with betas assumed at 70% and no re-pricing lag:

- As of 12/31/18, 69% of loans were floating rate net of existing swaps (77% of commercial; 28% of total consumer)
- 4Q18 activity included terminating \$3.15 billion out of the money hedges maturing in 2019 and adding: \$4 billion in spot-starting swaps, \$1 billion in forward-starting swaps, and \$3 billion in forward-starting floors to add protection against lower interest rates in the coming years
- Short-term borrowings represent approximately 13% of total wholesale funding, or 2% of total funding
- Approximately \$11 billion in non-core funding matures beyond one year



# NPL rollforward<sup>1</sup>

## Commercial

\$ millions

	4Q17	1Q18	2Q18	3Q18	4Q18
Beginning NPL amount	\$ 373	\$ 306	\$ 322	\$ 305	\$ 278
Transfers to nonaccrual status	53	100	72	58	24
Transfers to accrual status	(27)	-	-	(\$3)	-
Transfers to held for sale	-	(\$24)	(\$1)	-	(\$3)
Transfers to held for sale and sold	(1)	-	-	-	-
Loan paydowns/payoffs	(59)	(45)	(43)	(47)	(40)
Transfers to OREO	-	(\$2)	-	-	(\$1)
Charge-offs	(36)	(35)	(54)	(36)	(34)
Draws/other extensions of credit	3	22	9	1	4
Ending Commercial NPL	\$ 306	\$ 322	\$ 305	\$ 278	\$ 228

## Consumer

\$ millions

	4Q17	1Q18	2Q18	3Q18	4Q18
Beginning NPL amount	\$ 133	\$ 131	\$ 130	\$ 132	\$ 125
Transfers to nonaccrual status	45	43	46	44	40
Transfers to accrual status	(22)	(21)	(21)	(25)	(22)
Transfers to held for sale	-	-	-	-	-
Transfers to held for sale and sold	-	-	-	-	-
Loan paydowns/payoffs	(9)	(9)	(10)	(11)	(10)
Transfers to OREO	(3)	(5)	(4)	(4)	(4)
Charge-offs	(13)	(9)	(9)	(11)	(9)
Draws/other extensions of credit	-	-	-	-	-
Ending Consumer NPL	\$ 131	\$ 130	\$ 132	\$ 125	\$ 120

## Total NPL

\$ millions

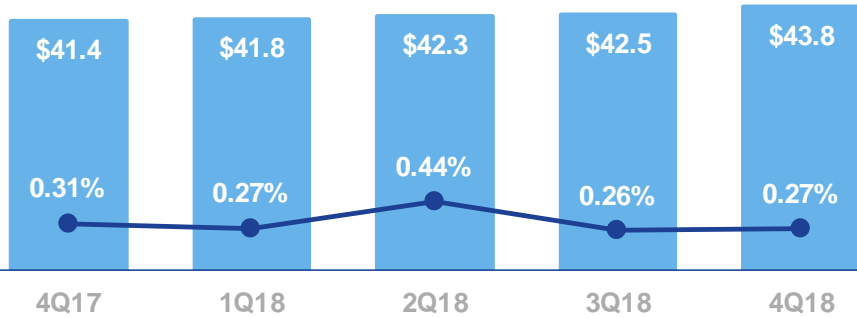
<b>Total NPL</b>	\$ 437	\$ 452	\$ 437	\$ 403	\$ 348
<b>Total new nonaccrual loans - HFI</b>	\$ 98	\$ 143	\$ 118	\$ 102	\$ 64

<sup>1</sup>Loan balances exclude nonaccrual loans HFS

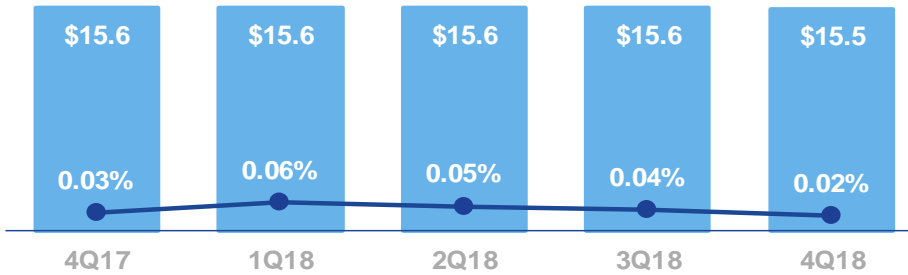


# Balance and credit loss trends<sup>1</sup>

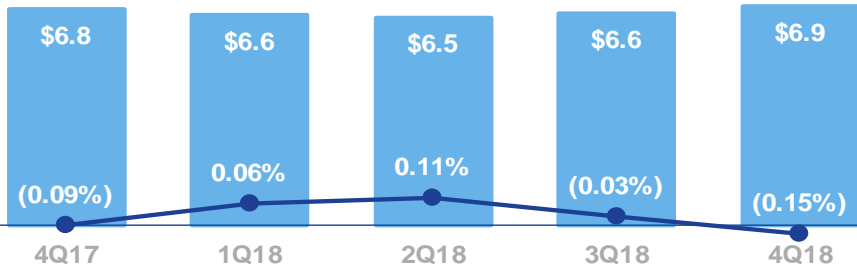
## Commercial & industrial



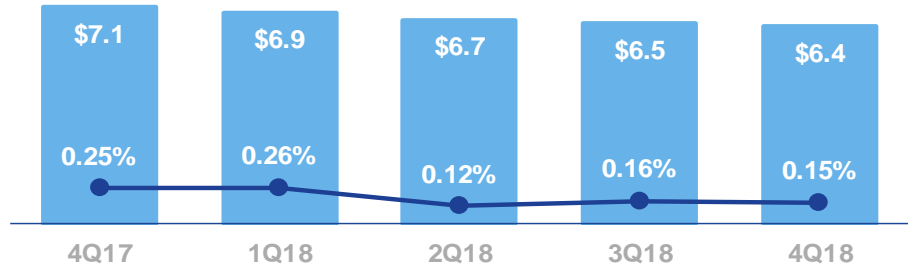
## Residential mortgage



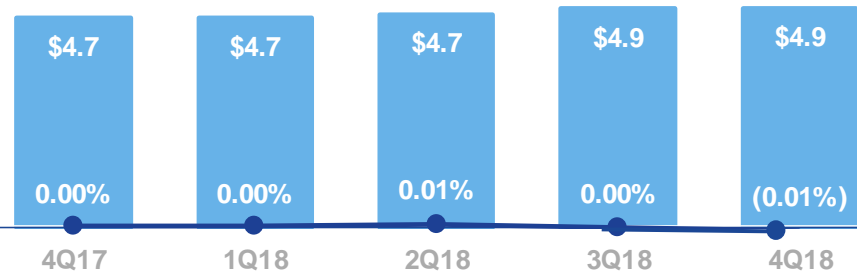
## Commercial mortgage



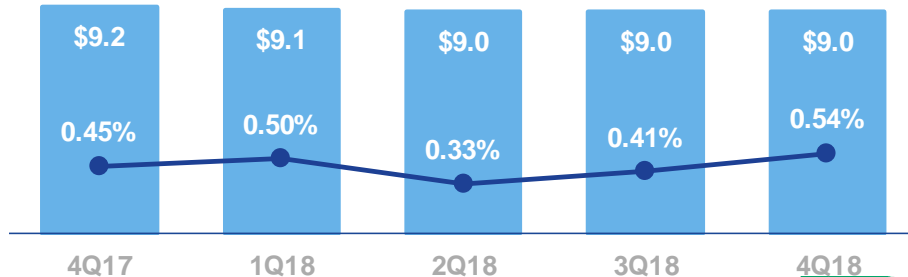
## Home equity



## Commercial construction



## Automobile



■ Average Portfolio Balance

● NCOs as a % of average portfolio loans

<sup>1</sup>All balances are in billions



# Regulation G non-GAAP reconciliation

## Fifth Third Bancorp and Subsidiaries

### Regulation G Non-GAAP Reconciliation

\$ and shares in millions

(unaudited)

	For the Three Months Ended				
	December 2018	September 2018	June 2018	March 2018	December 2017
<b>Net income attributable to Bancorp (U.S. GAAP) (a)</b>	\$455	\$436	\$602	\$701	\$527
<b>Net income attributable to Bancorp (U.S. GAAP) (annualized) (b)</b>	\$1,805	\$1,730	\$2,415	\$2,843	\$2,091
<b>Net income available to common shareholders (U.S. GAAP) (c)</b>	\$432	\$421	\$579	\$686	\$504
Add: Intangible amortization, net of tax	1	1	1	1	-
Tangible net income available to common shareholders	\$433	\$422	\$580	\$687	\$504
<b>Tangible net income available to common shareholders (annualized) (d)</b>	\$1,718	\$1,674	\$2,326	\$2,786	\$2,000
<b>Net income available to common shareholders (annualized) (e)</b>	\$1,714	\$1,670	\$2,322	\$2,782	\$2,000
<b>Average Bancorp shareholders' equity (U.S. GAAP) (f)</b>	\$15,794	\$15,994	\$15,947	\$16,146	\$16,328
Less: <b>Average preferred stock (g)</b>	(1,331)	(1,331)	(1,331)	(1,331)	(1,331)
Average goodwill	(2,468)	(2,462)	(2,462)	(2,455)	(2,437)
Average intangible assets and other servicing rights	(32)	(29)	(30)	(27)	(25)
<b>Average tangible common equity (h)</b>	\$11,963	\$12,172	\$12,124	\$12,333	\$12,535
<b>Adjustments (pre-tax items)</b>					
Vantiv/ Worldpay step-up gain	-	-	-	(414)	-
Litigation reserve charges	-	-	-	8	-
Branch network assessment charge	-	-	30	8	-
Valuation of Visa total return swap	(7)	17	10	39	11
Gain from GreenSky IPO	-	-	(16)	-	-
GreenSky securities losses	21	8	5	-	-
Merger-related expenses	27	-	-	-	-
Contribution for Fifth Third Foundation	-	-	10	-	15
One-time employee bonus	-	-	-	-	15
Leveraged lease remeasurement	-	-	-	-	27
Gain on sale of Vantiv/Worldpay shares	-	-	(205)	-	-
Compensation expense primarily related to staffing review	-	-	19	-	-
<b>Adjustments - after-tax<sup>1</sup> (i)</b>	\$32	\$20	(\$116)	(\$284)	\$44
<b>Adjustments - tax-related</b>					
Income tax reduction from a remeasurement of the deferred tax liability	-	-	-	-	(220)
Tax expense related to gain on sale of Vantiv shares	-	-	-	-	20
<b>Adjustments - tax-related (j)</b>	-	-	-	-	(\$200)
<b>Adjusted net income attributable to Bancorp [(a) + (i) + (j)]</b>	\$487	\$456	\$486	\$417	\$371
<b>Adjusted net income attributable to Bancorp (annualized) (k)</b>	\$1,932	\$1,809	\$1,949	\$1,693	\$1,472
<b>Adjusted net income available to common shareholders [(c) + (i) + (j)]</b>	\$464	\$441	\$463	\$402	\$348
<b>Adjusted net income available to common shareholders (annualized) (l)</b>	\$1,841	\$1,750	\$1,857	\$1,632	\$1,381
<b>Average assets (m)</b>	\$144,185	\$141,654	\$141,420	\$141,450	\$140,943
<b>Metrics:</b>					
Return on assets (b) / (m)	1.25%	1.22%	1.71%	2.01%	1.48%
Adjusted return on assets (k) / (m)	1.34%	1.28%	1.38%	1.20%	1.04%
Return on average common equity (e) / [(f) + (g)]	11.8%	11.4%	15.9%	18.8%	13.3%
Adjusted return on average common equity (l) / [(f) + (g)]	12.7%	11.9%	12.7%	11.0%	9.2%
Return on average tangible common equity (d) / (h)	14.3%	13.8%	19.2%	22.6%	16.0%
Adjusted return on average tangible common equity (l) / (h)	15.4%	14.4%	15.3%	13.2%	11.0%

See pages 26-28 of the earnings release for a discussion on the use of non-GAAP financial measures

<sup>1</sup>Pre-tax items: for 4Q18, 3Q18, 2Q18, and 1Q18 assume a 21% tax rate, for 4Q17 assume a 35% tax rate

© Fifth Third Bancorp | All Rights Reserved



# Regulation G non-GAAP reconciliation

## Fifth Third Bancorp and Subsidiaries

### Regulation G Non-GAAP Reconciliation

\$ and shares in millions

(unaudited)

	For the Three Months Ended				
	December	September	June	March	December
	2018	2018	2018	2018	2017
<b>Average interest-earning assets (n)</b>	<b>\$131,072</b>	<b>\$128,799</b>	<b>\$128,167</b>	<b>\$127,546</b>	<b>\$126,621</b>
Net interest income (U.S. GAAP)	\$1,081	\$1,043	\$1,020	\$996	\$956
Add: FTE Adjustment	4	4	4	3	7
<b>Net interest income (FTE) (o)</b>	<b>\$1,085</b>	<b>\$1,047</b>	<b>\$1,024</b>	<b>\$999</b>	<b>\$963</b>
<b>Net interest income (FTE) (annualized) (p)</b>	<b>\$4,305</b>	<b>\$4,154</b>	<b>\$4,107</b>	<b>\$4,052</b>	<b>\$3,821</b>
Net interest income (FTE)	\$1,085	\$1,047	\$1,024	\$999	\$963
Leveraged lease remeasurement	-	-	-	-	27
<b>Adjusted net interest income (FTE) (q)</b>	<b>\$1,085</b>	<b>\$1,047</b>	<b>\$1,024</b>	<b>\$999</b>	<b>\$990</b>
<b>Adjusted net interest income (FTE) (annualized) (r)</b>	<b>\$4,305</b>	<b>\$4,154</b>	<b>\$4,107</b>	<b>\$4,052</b>	<b>\$3,928</b>
<b>Noninterest income (U.S. GAAP) (s)</b>	<b>\$575</b>	<b>\$563</b>	<b>\$743</b>	<b>\$909</b>	<b>\$577</b>
Valuation of Visa total return swap	(7)	17	10	39	11
GreenSky IPO gain	-	-	(16)	-	-
GreenSky securities losses	21	8	5	-	-
Branch network impairment charge	-	-	30	8	-
Vantiv/ Worldpay step-up gain	-	-	-	(414)	-
Gain on sale of Vantiv/Worldpay shares	-	-	(205)	-	-
<b>Adjusted noninterest income (t)</b>	<b>\$589</b>	<b>\$588</b>	<b>\$567</b>	<b>\$542</b>	<b>\$588</b>
Securities (gains)/losses	11	(2)	-	11	(1)
<b>Adjusted noninterest income, excluding securities (gains)/losses</b>	<b>\$600</b>	<b>\$586</b>	<b>\$567</b>	<b>\$553</b>	<b>\$587</b>
<b>Noninterest expense (U.S. GAAP) (u)</b>	<b>\$977</b>	<b>\$970</b>	<b>\$982</b>	<b>\$1,000</b>	<b>\$975</b>
Contribution for Fifth Third Foundation	-	-	(10)	-	(15)
One-time employee bonus	-	-	-	-	(15)
Compensation expense primarily related to staffing review	-	-	(19)	-	-
Merger-related expenses	(27)	-	-	-	-
Litigation reserve increase	-	-	-	(8)	-
<b>Adjusted noninterest expense (v)</b>	<b>\$950</b>	<b>\$970</b>	<b>\$953</b>	<b>\$992</b>	<b>\$945</b>
<b>Metrics:</b>					
Pre-provision net revenue [(o) + (s) - (u)]	683	640	785	908	565
Adjusted pre-provision net revenue [(q) + (t) - (v)]	724	665	638	549	633
Net interest margin (FTE) (p) / (n)	3.29%	3.23%	3.21%	3.18%	3.02%
Adjusted net interest margin (FTE) (r) / (n)	3.29%	3.23%	3.21%	3.18%	3.10%
Efficiency ratio (FTE) (u) / [(o) + (s)]	58.9%	60.2%	55.6%	52.4%	63.3%
Adjusted efficiency ratio (v) / [(q) + (t)]	56.8%	59.3%	59.9%	64.4%	59.9%

See pages 26-28 of the earnings release for a discussion on the use of non-GAAP financial measures

© Fifth Third Bancorp | All Rights Reserved



# Reconciliation of impact of accounting change

## Fifth Third Bancorp and Subsidiaries

Restatement of Prior Periods for LIHTC  
\$ in millions, except per share data  
(unaudited)

	As of and For the Three Months Ended					
	December 2018 <sup>(a)</sup>			September 2018		
	Pre-LIHTC Adjustment	Adjustments	As Adjusted	As Originally Reported	Adjustments	As Adjusted
<b>Balance Sheet caption</b>						
Other assets	\$7,463	(\$91)	\$7,372	\$6,604	(\$95)	\$6,509
Accrued taxes, interest and expenses	1,508	54	1,562	1,155	54	1,209
Retained earnings	16,723	(145)	16,578	16,440	(149)	16,291
<b>Income Statement caption</b>						
Noninterest expense	\$1,013	(\$36)	\$977	\$1,008	(\$38)	\$970
Income before income taxes	548	36	584	512	38	550
Applicable income tax expense	97	32	129	79	35	114
Net income	\$451	\$4	\$455	\$433	\$3	\$436
Earnings per share - basic	\$0.65	-	\$0.65	\$0.62	-	\$0.62
Earnings per share - diluted	\$0.64	-	\$0.64	\$0.61	-	\$0.61

(a) Reflects amounts that would have been reported under the previous accounting policy prior to retrospective adoption of the change in accounting policy for LIHTC.

	As of and For the Three Months Ended					
	June 2018			March 2018		
	As Originally Reported	Adjustments	As Adjusted	As Originally Reported	Adjustments	As Adjusted
<b>Balance Sheet caption</b>						
Other assets	\$6,662	(\$100)	\$6,562	\$7,326	(\$117)	\$7,209
Accrued taxes, interest and expenses	1,206	52	1,258	1,104	51	1,155
Retained earnings	16,143	(152)	15,991	15,707	(168)	15,539
<b>Income Statement caption</b>						
Noninterest expense	\$1,037	(\$55)	\$982	\$1,046	(\$46)	\$1,000
Income before income taxes	693	55	748	836	46	882
Applicable income tax expense	107	39	146	132	49	181
Net income	\$586	\$16	\$602	\$704	(\$3)	\$701
Earnings per share - basic	\$0.81	\$0.03	\$0.84	\$0.99	(\$0.01)	\$0.98
Earnings per share - diluted	\$0.80	\$0.02	\$0.82	\$0.97	(\$0.01)	\$0.96

	As of and For the Three Months Ended		
	December 2017		
	As Originally Reported	Adjustments	As Adjusted
<b>Balance Sheet caption</b>			
Other assets	\$6,975	(\$112)	\$6,863
Accrued taxes, interest and expenses	1,412	53	1,465
Retained earnings	15,122	(165)	14,957
<b>Income Statement caption</b>			
Noninterest expense	\$1,073	(\$98)	\$975
Income before income taxes	393	98	491
Applicable income tax expense	(116)	80	(36)
Net income	\$509	\$18	\$527
Earnings per share - basic	\$0.68	\$0.03	\$0.71
Earnings per share - diluted	\$0.67	\$0.03	\$0.70

